



Metro Accord

September 1, 2011

In This Issue

- September 14, 2011 Monthly Meeting Notice
- Charity Straw Poll
- President's Charity
- Hiller's Script Program
- Haven Volunteer Info
- Free CE Class
- NAIW Name Change
- Michigan Council of NAIW 24th Annual Meeting
- CE Training with Enterprise
- Chandra's BABY!

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President's Corner

See you in September seemed like a distant phrase in June but here it is, already!

Attached is the September 14 meeting notice. Our new meeting location is:

The Westin Southfield Detroit
1500 Town Center
Southfield, MI 48075
248.728.6549

The Westin is centrally located at Northwestern Highway and 10 Mile Road. The best way to enter the hotel is from Northwestern Highway. You may park in front of the hotel to access the meeting room or you may utilize the covered parking on level three. As you enter the hotel from the covered parking you will also have easy access to the meeting room. I understand that change is challenging but it is worthwhile.

The combined **Board Meeting** was held at the home of Nancy Kramer on Wednesday, July 20. One of the items discussed centered on the IAMD supported charities. As a result of the board meeting discussion, attached is a **straw poll** regarding our charity selection. Please return the ballot to me at mmelias@burns-wilcox.com by September 8. The results will be discussed at the September membership meeting.

The **President's charity** for 2011-2012 is the Scott Valley Soldiers Memorial Fund. The website is www.soldiersmemorialfund.org. The purpose of the Fund is to memorialize PFC Scott Paul Valley and his service to our country by making contributions and donations to soldiers and their families. The Trustees of the Fund are Scott's parents, Major General Paul E. Valley and Marian H. Valley. My dear friends Marcia and Mike are close to Scott's parents. Paul Valley was, at one time, the Military Analyst on FOX News.

The reason that I wish to support this fund is because there are no administrative overhead costs. All money goes right to the soldiers. Mr. and Mrs. Valley send boxes to deployed soldiers, provide scholarships and other support. The sacrifice and commitment of our service men and women deserve recognition and support. As we pause to reflect on the 10-year anniversary of September 11, let's give thanks to those who protect our freedom. God Bless America!

The **Hiller's Script Program** is an ongoing IAMD fundraising program. IAMD uses the Hiller's Script Program to generate proceeds for our general fund. Please note the following:

- Script cards are activated or reloadable from \$5 to \$1,000 at any Hiller's Markets
- IAMD receives 5% of the shopping dollars spent at Hillers

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Stay Connected

IAMD

Information on upcoming events

NAIW International
Links to educational classes, forms, membership information

Michigan Council of NAIW
Information on upcoming events for the state council

Contact Us

mmelias@burns-wilcox.com

www.iaomd.org

www.naiwmichigan.com

www.naiw.org

- Family and friends are welcome to use the Hiller's script cards to support IAMD
- Great gift idea for clients, staff, family members, friends and more!
- Anyone interested in an unloaded script card may contact Carmen Bonnici at cbonnici@usfic.com or at the membership meetings.

Since January 2010 IAMD has received \$530 from the use of Hiller's script cards! Thank you!

Candise Christenson, our Outreach Chair, asked that volunteer opportunities at **Haven** be announced in our newsletter. Attached is a flyer with specific opportunity details.

A free **Continuing Education** class is being presented on Friday, September 30 in Berkley. Information and registration form is attached.

NAIW Name Change!!!

NAIW (International) is now known as NAIW (International) dba International Association of Insurance Professionals (IAIP)! The name change was voted on during the NAIW (International) Convention in Las Vegas, Nevada this past June. One of the reasons for the name change is to attract diverse membership and to reach out to young and other professionals.

Membership Renewals were due by July 1st to NAIW dba IAIP. To date **38 members have renewed!!!!** THANK YOU!

Visit www.internationalinsuranceprofessionals.org if you have not yet renewed your membership!

Upcoming Events you don't want to miss!!

September 2 – Pre-Enterprise Training Event Jam Session – IAIP and Enterprise have been working together on a new CE course, *Rental Reimbursement*. This is a pre-session and we have been invited to train the trainers. Please register if you would like to participate and possibly become a CE trainer for IAMD. Information attached.

September 14 – IAMD Membership Meeting – ReClaim The Leader Within You – Understanding People and Personalities with Sue Melnick, President Due North Leadership. Contact [Carmen Bonnici](#). Meeting notice attached.

October 12 – IAMD Combined Membership Meeting – The combined meeting will be held at the Westin Southfield Detroit with the CPCU Chapter. Our speaker is Manny Manuelidis, J.D. of Kaufman, Peyton, Chapa. Topic will be announced at the September meeting.

October 14 - 15 – Michigan Council of NAIW 24th Annual Michigan Council Meeting – Sponsored by Monroe County Association of Insurance Professionals – Sauder Heritage Inn – Archbold, Ohio. Flyer attached.

November 9 – IAMD Membership Meeting – Toys For Tots collection. Speaker is Renee Lerche, Ed.D, Ed.M, Vice-President, Human Resources and Communications, Burns & Wilcox, Ltd.

December 14 – IAMD Membership Meeting – Holiday Celebration. Sue Holbrook and I will speak briefly about IAMD, Michigan Council and IAIP.

CHANDRA HAD HER BABY!!!!

Introducing Carter Barrett Kwaske. 8.67 lbs, 21.5 inches long. Carter made his grand entrance on Wednesday, August 31, 2011 at 12:43 P.M. Congratulations to the Kwaske family and to our newest potential IAMD member!

