



Metro Accord

May 6, 2011

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Officers & Board of Directors 2010-2011

President

Chandra Kwaske

President Elect

Melanie Elias

Vice President

Donna Zauner

Treasurer

Karen Dimock

Secretary

Margaret Anderson

Membership Chair

Christine Jennette

Program Chair

Cherri Harris

Education Chair

Rita Easley

Public

Spring is here!

Next week is our annual elections, bylaws and first annual White Elephant Auction. Don't forget your bid paddles & wrapped auction item. Today is the last day to RSVP for the meeting!

Be sure to check out www.NAIW.org. The website has been updated and you will find even more educational & leadership classes and job opportunities. They have been offering free webinars – be sure to register right away as they fill up fast!

Nominating Chairperson, Florence Nagy and her committee have submitted the following slate of officers for the 2011-2012 year. Elections are next week! Bios are attached

President (assumed)	Melanie M. Elias – Burns & Wilcox, LTD
President-elect	Donna J. Zauner –Special Risks, Inc.
Vice President	Karen Dimock – Special Risks, Inc.
Treasurer	Janice M. Picklo – Burns & Wilcox, LTD
Secretary	Ethel M. Gill – USF Insurance Company
Director (2 year term) Group, Inc.	Chris Jennette – York Risk Services
Director (2 year term) Consulting, LLC	Kathleen Bianculli – Sterling Insurance
Director (1 year left)	Rita E. Easley – Insurance Overload
Director (1 year left) Company	Cherri Harris – Michigan Insurance

Is there something you would like to see posted in the Metro Accord? Contact Chandra Kwaske ckwaske@burns-wilcox.com

Relations

Janice Picklo

Outreach Chair

Candice

Christenson

Stay Connected

IAMD

Information on upcoming events

NAIW

International

Links to educational classes, forms, membership information

Michigan Council of NAIW

Information on upcoming events for the state council

NAIW Region IV Information and links to other state councils, and what is happening our in region

Contact Us

ckwaske@burns-wilcox.com

www.iaomd.org

Upcoming Events

Our monthly meetings are held the 2nd Wednesday of every month at Ginopolis on the Grille in Farmington Hills.

Reservations are required.

Events are also listed on our website
www.iaomd.org

- **May 11th** Membership meeting & Election of Officers
- **May 14th** – State Council Meeting- Lansing, MI
- **May 14th** - Clara Vail Memorial Bowling – Toledo, OH – RVSP to Florence Nagy by May 6th!
- **June 5th-8th National Convention** – Fabulous LAS VEGAS! EARLY BIRD REGISTRATION EXTENDED TO MAY 15TH!!
- **June 15th** – Annual Award Banquet. Come help us celebrate professionals in the insurance industry!

IAMD Members Achievements

Cherri Harris and Nancy Kramer recently attended classes presented by Janet Holstine, Insurance Educators, Inc., a long time member of NAIW. They are the first recipients of the "Certified Professional Insurance Agent" designation in our local association. They both found the three days of classes useful and interesting. They encourage other members to attend the classes when the opportunity arises. Along with the designation, they also received twenty-one CE credits.

Kim Newberry was presented with a District Award of Merit from the Boy Scouts. Congrats Kim!

Please be sure to congratulate members for their achievements!

Educational Opportunities

Register now for upcoming three day Certified Professional

Insurance Agent program being offered at Davenport University in Grand Rapids on June 21 - 23

Information and Register Online:

<http://production.davenport.edu/ipex/certification-programs/insurance-education/certified-professional-insurance-agent-cpia>

This is a fast-track, three day, intensive program to earn the CPIA designation. It was developed by the American Insurance Marketing and Sales (AIMS) Society, and is a powerful tool that will help you educate consumers on the best insurance products for their needs.

This program is ideal If you are an:

- Insurance industry practitioner seeking to enhance or advance your career
- Individual or manager responsible for insurance agency operations
- Insurance or financial services staff pursuing career change or promotion
- Insurance professional considering acquisition or expansion of your operations

It is designed to:

- Enhance your career potential and professional status with hands-on, how-to training
- Present practical lessons and career networking advice
- Earn Continuing Education (CE) credit or maintain CPIA designation status
- Deliver a systematic framework for successful account review and development

CPIW/DAE Qualifier course being offered by Insurance Women of Toledo. Flyer attached.

**FREE CE Class offering June 8th! Flyer attached! **
This is during the NAIW International Convention.**