



Metro Accord

June 9, 2011

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Officers & Board of Directors 2010-2011

President

Chandra Kwaske

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Vice President

Donna Zauner

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Margaret Anderson

Membership Chair

Christine Jennette

Program Chair

Cherri Harris

Education Chair

Rita Easley

Public Relations

Janice Picklo

Outreach Chair

Candice Christenson

EXTRA! EXTRA! READ ALL ABOUT IT!!!!

I received a phone call yesterday from our delegate at NAIW International Convention regarding the national awards:

Claims Professional of the Year: [Melanie Elias!](#)

Professional Risk Manager of the Year: [Nancy Fournier!](#)

CWC Winner was Region IV's Penny Duer

Please join me congratulating Nancy & Melanie on winning the National awards. This really speaks to the professionalism of our association.

I look forward to seeing everyone next week at our annual awards banquet at Picano's. Attached is a copy of the flyer to RSVP. It will be a great time to celebrate everyone's accomplishments over the past year and install our new officers

Congratulations to our newly elected Officers and Directors. Their terms will start 7/1/11

President (assumed)	Melanie M. Elias – Burns & Wilcox, LTD
President-elect	Donna J. Zauner –Special Risks, Inc.
Vice President	Karen Dimock – Special Risks, Inc.
Treasurer	Janice M. Picklo – Burns & Wilcox, LTD
Secretary	Ethel M. Gill – USF Insurance Company
Director (2 year term)	Chris Jennette – York Risk Services Group, Inc.
Director (2 year term)	Kathleen Bianculli – Sterling Insurance Consulting, LLC
Director (1 year left)	Rita E. Easley – Insurance Overload
Director (1 year left)	Cherri Harris – Michigan Insurance Company

Is there something you would like to see posted in the Metro Accord? Contact Chandra Kwaske ckwaske@burns-wilcox.com

Stay Connected

IAMD
Information on upcoming events

NAIW International
Links to educational classes, forms, membership information

Michigan Council of NAIW
Information on upcoming events for the state council

NAIW Region IV
Information and links to other state councils, and what is happening our in region

Contact Us

ckwaske@burns-wilcox.com

www.iaomd.org

IAMD Golf Outing

There was a lot of discussion at our last meeting regarding the selection of charities that we support for our annual Golf Outing. I asked Sue Holbrook to provide additional information on the selection:

We would like to replace Mercy Education Center with Autism Speaks for the Golf Outing. As most of you know my Granddaughter has Autism and it is very frustrating as a parent and grandparent for a diagnosis and support. I personal met with their Representative, Tom Riopelle in my office on Monday and felt instant connection and feel we can really help each other. They are all about awareness, helping parents with Autistic Children and trying to discover why so many children have Autism...This is a great partnership, we can help each other, get our organizations out in the public and hopefully received more participation from our members and the entire Insurance CommunityIf we do really well I would still like to give Mercy Education a donation.

Also I would be willing to plan a Bowling Fundraiser in the Fall to raise additional funds for IAMD general fund and for our charities, if you would like me to do so.

Upcoming Events

Our monthly meetings are held the 2nd Wednesday of every month at Ginopolis on the Grille in Farmington Hills.
Reservations are required.

Events are also listed on our website
www.iaomd.org

- **June 5th-8th National Convention** – Fabulous LAS VEGAS! EARLY BIRD REGISTRATION EXTENDED TO MAY 15TH!!
- **June 15th** – Annual Award Banquet. Come help us celebrate professionals in the insurance industry!
- **July 20th** – Joint Boarding Meeting – incoming & outgoing officers. Members welcome to attend, please rsvp with Melanie Elias. 5/5:30 pm at Burns & Wilcox
- **August 19-21st** - Region IV Networking Weekend in Indiana

Educational Opportunities

Register now for upcoming three day Certified Professional Insurance Agent program being offered at Davenport University in Grand Rapids on June 21 - 23

Information and Register Online:

<http://production.davenport.edu/ipex/certification-programs/insurance-education/certified-professional-insurance-agent-cpia>

This is a fast-track, three day, intensive program to earn the CPIA designation. It was developed by the American Insurance Marketing and Sales (AIMS) Society, and is a powerful tool that will help you educate consumers on the best insurance products for their needs.

This program is ideal if you are an:

- Insurance industry practitioner seeking to enhance or advance your career
- Individual or manager responsible for insurance agency operations
- Insurance or financial services staff pursuing career change or promotion
- Insurance professional considering acquisition or expansion of your operations

It is designed to:

- Enhance your career potential and professional status with hands-on, how-to training
- Present practical lessons and career networking advice
- Earn Continuing Education (CE) credit or maintain CPIA designation status
- Deliver a systematic framework for successful account review and development

CPIW/DAE Qualifier course being offered by Insurance Women of Toledo. Flyer attached.

June 28th CE Class offering – flyer attached