



"IAMD – YOUR MEASUREMENT OF SUCCESS"
Education – Membership – Leadership Development
Mentoring & Networking

National Association of Insurance Women, International
The Association of Insurance Professionals

"IAMD – Your Measurement of Success"
Education – Membership – Leadership Development
Mentoring & Networking

PRESIDENT'S MESSAGE JUNE 2009

It has been my honor to serve as President of IAMD during the past year. What a whirl-wind this year has been --- from the Convention in Phoenix, to the installation ceremony last June, to the planning meetings, board meetings and membership meetings. I was privileged to also serve as Co-Chair for the 2009 Region IV Conference and I could not have been prouder of our membership for the time and effort extended as hosts of the conference. At the International Convention in New Orleans several people came up to me and again commented on how much they really enjoyed our conference and appreciated our hard work. It certainly was worth all our labors to know that others appreciated and benefited from our efforts.

We started the year with thirty-six members. Every member has joined in the effort to renew the strength of this association by bringing potential members to our monthly meetings. Everyone has made these guests feel so welcome and a part of our association. The energy and enthusiasm you have shared with them has brought us twelve (12) new members since July 1st. providing us with 48 members as of this date. We have five potential members waiting to join effective July 1st. Thanks to all who brought potential members and shared the NAIW experience with them.

To our new members we hope you are "hooked" on the benefits of IAMD and are renewing your membership – which is due July 1st. This association provides incredible opportunities to make contacts with insurance professionals across the U.S., Canada, and Puerto Rico. Our members feel that membership is an investment in your career – we offer continuing education classes and professional development so that you can gain technical knowledge, leadership skills and confidence to successfully communicate and advance in the industry. Please stay involved and reap the benefits we share in this association.

To all the members, I challenge you going forward to continue you're involved in this association working with the new members nurturing them in leadership roles in order to continue this association.

If you were at the May Annual Meeting you had an opportunity to hear from your Officers and Directors as they shared our many accomplishments this year. My theme "IAMD –

Your Measurement of Success" seemed most appropriate – our goals set last year have been met:

Education – we not only offered a CE class at a membership meeting but also at the Region IV Conference. We provided quality speakers at our monthly meetings offering members information to grow professionally and personally.

Membership Growth and Retention – our 12 new members brought us the state award for the most new members during the past fiscal year as well as infusing us with their excitement and new ideas.

Leadership Development – we have provided many opportunities for our members including public speaking and positions as they chair committees and events allowing them to grow and develop leadership skills within this association.

Mentoring – at least 12 members are now mentoring a newer member this year – sharing the benefits and value of belonging to IAMDA.

Networking – every meeting provided opportunities to network with others in the industry which is valuable to all of us.

Beneficial Partnering – with other associations including CPCU and RIMS as well as at our annual golf outing. We have our first local Corporate Partner – ServPro of Taylor this year and have benefited from our State Corporate Partner - Paul Davis Restoration as well during the past year. Our charity events for Mercy Education Project, Children with HairLoss, CAREhouse, The Haven, and the President's Special Charity – YWCA have provided us with opportunities to help those less fortunate and given us a sense of pride in what we can accomplish. They have also allowed us to get our name out to the public.

The Officers and Directors serving during the past year brought valuable skills to the board and worked very hard to keep this association strong and viable. At this time I would like to recognize our Officers – Directors and Committee Chairs for 2008-2009 ---

OFFICERS:

Nancy J. Kramer - LUTCS, CPIW, DAE – President Elect - AAA Dearborn General Agency

Chandra Kwaske - CIC, CISR – Vice President – Burns and Wilcox – Farmington Hills

Linn Feinstein - CISR, CPIW, DAE – Secretary – Alliant Insurance Agency – Birmingham

Florence Nagy – AIC, ARM, CPCU, SCLA, CPIW, DAE – Treasurer - Michigan Municipal Risk Management Authority - Livonia

DIRECTORS:

Kathleen Bianculli - ACS, ASF, CISR, CPIW, DAE – Education Director

Melanie Elias – Marketing Director – Burns and Wilcox – Farmington Hills

Susan Holbrook, AAM, CPIW, DAE – Membership Director - Goodman Lademan and Associates – Taylor

Anita Upson – Program Director – McNish Group, Inc. - Royal Oak

COMMITTEE CHAIRS:

Anita Upson – The Haven – McNish Group, Inc. – Royal Oak
Betty DuRocher – Children With HairLoss - American Community Mutual Insurance Company - Livonia
Irene Basso - AAM, CPIW, DAE –Retired – Windsor ON CA - CAREhouse
Carmen Bonnici – Mercy Education Project - USF – Farmington Hills
Christine Jennette -CPIW – Fundraising – GAB Robbins – Bingham Farms
Nancy Rice – Reservations Chair - Gould and Lamb
Sharon Rice – CPCU, AU, AAM, CPIW - Awards Chair – Amerisure Insurance
Sharon Rice and Irene Basso – CWC Class Facilitators
Florence Nagy and Sue Holbrook – Charity Golf Outing
Kim Newberry, AU, CPIW, DAE – Editor – Metro Accord – Meadowbrook Insurance - Southfield

Working with these Women this year has been my pleasure. You have brought value to this association and we thank you each for all you done. We have been measured and we are a success due to your efforts. In honor of these dedicated women, I have made a donation to the NAIW - Insurance Scholarship Foundation of America and Amerisure is matching this donation. Thank you all for your talents and loyalty to IAMD. I thank you from the bottom of your heart.

In closing, I ask each of you to please stay involved and remember these words ----

"Coming together is a beginning; keeping together is progress; working together is success." Henry Ford Founder, Ford Motor Company

Thank you very much!

Nancy

Nancy J. Fournier, CCLA, AIC, CPIW, DAE
President

Membership Changes

Betty DuRocher has a new employer, American Community Mutual Insurance Company. Work phone number is 734-991-2642 ext 4700, fax 734-853-2339. Her email address will remain at bjdurocher@gmail.com.

IAMD Corporate Partner

SERVPRO® of Romulus/Taylor

SERVPRO® franchisees are Fire and Water Damage Cleanup specialists. **SERVPRO®** franchisees have serviced America's cleanup and restoration needs for over 36 years. When fire and water take control of your life, we help you take it back - Like it never even happened™.

SERVPRO® is committed to its response guidelines: **1-4-8**: Within **1** hour from notice of loss, a **SERVPRO®** Franchise Professional will contact you to arrange for service. Within **4** hours of loss notification, a **SERVPRO®** Franchise Professional will be on-site to start mitigation services. Within **8** business hours of on-site arrival, a verbal briefing of the scope will be communicated to the appropriate person. *Exceptions may apply under certain conditions, such as a local catastrophic event or storm situation.

Timing is Everything - Water leaks within a business or residential property can seep into flooring, carpets, baseboards and walls while moving throughout the structure, potentially creating mildew and staining walls. Quick action is critical in avoiding costly repairs and expensive downtime. **SERVPRO®** Franchise Professionals understand the water damage event can not only disrupt your facility, it can also interrupt day-to-day business functions - possibly closing the business and ultimately affecting revenues. Within a residential location, it can remove families from their property while mold, water clean up is necessary including rebuilding damaged areas.

SERVPRO® of Romulus/Taylor services the Metro Airport area including Romulus, Taylor and Wayne communities. **Brian and Colleen Chapman** obtained ownership of this franchise in June 2008.

The office is located at 34201 Lange Street, Taylor, MI 48180. Please contact us at 1-734-992-3138 or bchapman@servpro9643.com for any additional information you would like to receive!

Upcoming Events

Please mark your calendars with these dates for IAMD

August 5, 2009	IAMD 5 th Annual Golf Outing. See notice
August 8, 2009	Michigan State Council Meeting-Lansing Sheraton Hotel
August 19, 2009	IAMD Board Meeting, Nancy Kramer's house-Dinner will be served
September 9, 2009	IAMD Meeting –Ginopolis 1 Hour CE class, presented by MI State -Office of Financial & Insurance Regulations
October 10, 2009	Fund Raiser-Harvest Moon Hayride-Camp Dearborn
October 14, 2009	IAMD Meeting-Ginopolis- Part 1 Mentors & Protégés
October 16-17, 2009	Michigan State Council Annual Meeting, Lansing, MI at the Best Western
October 19, 2009	CE Class-3 hour Ethics presented by MI State -Office of Financial & Insurance Regulations-Somerset Inn-morning
November 11, 2009	IAMD meeting Ginopolis – Part 2 Mentors & Protégés
December 12, 2009	Board of Directors Holiday gathering Kramer's house
January 13, 2010	IAMD meeting Ginopolis – CPCU Joint Meeting
January 23, 2010	Fund Raiser- Winter Blast- Clawson Inn-dinner
February 10, 2010	IAMD meeting Ginopolis topic to be announced
February 13, 2010	Michigan State Council Meeting-Lansing Sheraton Hotel
March 10, 2010	IAMD meeting Ginopolis, Membership Drive/State Director-confirmed
March 18 to 21, 2010	Region 4 Conference-Akron Ohio
April 14, 2010	IAMD meeting-Ginopolis- 1 hour CE presented by MI State -Office of Financial & Insurance Regulations-Somerset Inn-morning
May 8, 2010	Michigan State Council Meeting-Lansing Sheraton Hotel
May 12, 2010	IAMD meeting-Annual meeting Election of Officers/Celebrate NAIW week
June 9 to 13, 2010	NAIW National Convention-Washington DC
June 16, 2009	IAMD meeting-Annual Award Banquet-Somerset Inn

Community Service

August 5, 2009 5th Annual IAMD Golf Outing- To be held at Woodlands of Van Buren, 39670 Ecorse Rd. Wayne, MI benefiting Children with Hair Loss, Mercy Education Project and IAMD Scholarship Fund

Yes, it is Golf Season again and our outing will be here before we know it. Get your reservations in early for August 5th at Woodlands of Van Buren, located at 39670 Ecorse Road, Wayne, MI 48184.

Bring us your Good, Bad and Ugly Golfers for a nice "warm" outing benefiting others in need and a fun day for all. Don't forget your business cards for the networking portion.

If you have any questions, please call Sue Holbrook at 734 287 2400 or Florence at 734-245-7748. Cost \$90 per golfer. Cost \$30 if not golfing and just lunch. Registration deadline is July 27th.

Contact Florence Nagy at fnagy@mmrma.org or Sue Holbrook at sholbrook@glainsurance.com for additional information.

Door prizes and other donations are also needed. Contact Florence and Sue to pick up the items

The Clara Vail Memorial Tri-City Bowling Tournament

The event was held on Saturday June 6, 2009. There were 23 bowlers from Detroit, Toledo and Cleveland. The trophy was won by Cleveland. Although the tournament was held in Toledo, the event was hosted by IAMD. Toledo will be hosting this event on the tentative date of May 15, 2010.

Florence Nagy & Sue Holbrook Co-Chairs

Annual Director Reports

Membership Annual Membership Report

Wow!!! Thanks to all for a great year of new members. As of May 13, 2009, we have 12 new members and our First Corporate Partner, Servpro Romulus/Taylor. We also have at least 2 more new members joining effective 7/1/09!!!

We have installed many of these new members and at the same time assigned IAMD mentors. All new members received an inspiration verse to get their creative juices flowing.

A big "Hug" to Irene Basso for creating the New Member Handbooks that each new member received with their name tags. These books are very informational, should help with their questions and give them important material they will need as they move forward in our association. New members, if you haven't already been asked or to join a committee, please do so ASAP. Getting involved is the best way to get value from your membership!!

I want to thank all the members for encouraging everyone they meet to come see "IAMD" during our 'Measurements of Success' term. We awarded a Macy's gift card with a \$50 value to Melanie Elias, who brought in the most new members this year at the Awards Banquet!! The gift card was donated by Chandra Kwaske.

If you have any questions about membership, need brochures or application, please don't hesitate to contact me.

Thanks for a great and rewarding year as your membership Chair, and don't stop talking and sharing the "Value" of IAMD!!!

Sue Holbrook 734 287 2400 sholbrook@glainsurance.com

Program Annual Report

The following are the meetings and speakers IAMD had for the 2008-2009 plan year.

September 10, 2008 we held a one hour CE class "The Facts about E&O Insurance" presented by Kathleen Bianculli, Education Director. 22 people attended including our corporate sponsor Terri Bettinger, Devra Barrett and Michele Czanstke.

October 9, 2008 we held a combined meeting with CPCU. Our speaker was Ann Weber, Vice President & General Counsel Property Casualty Insurance. Her topic was "P & C Issues in Michigan". 26 of our members attended and 34 CPCU members were there. We also had guests from our Charities for this event, Amy Amador from Mercy Education Project and Regina Villemure from Children with hair loss. Each were given \$2,500 checks from the golf outing proceeds.

November 12, 2008 our guest speaker was Linda S. DeSimone, Manager-Corporate Communications and Advertising for Amerisure Insurance Co. Her very energetic presentation was on Communication Styles- Influencing Internal and External Relationships. We had 30 members in attendance. Pajamas were collected for the YWCA as part of the President's charity program.

There was no December meeting.

January 2009 we hosted Renee S. Lerche as our speaker. She is Vice President of Human Resources and Communications for Burns and Wilcox. Her topic will be The Power of Personal Leadership. We had 29 attendees.

February 2009 meeting our speaker was Jenna Babcock NP-C, MSN she spoke about Heart Disease and Women. We had 29 members and guests in attendance.

March 2009 was State Director's visit. Cindy Prud'homme's topic was membership retention. We had 21 members and guests in attendance.

April 2009 speaker was William A. Cilluffo, Vice President of Government Relations for AAA Michigan. His topic was Legislative issues in Michigan. There were 27 members and guests.

May 2009 elections, our membership chair Sue Holbrook is presened "Membership, Yours, Mine and Ours".

June 2009 Awards banquet which will be held at Somerset in the West End.

I would like to thank my reservations chair, Nancy Rice for doing a wonderful job of keeping track of selections and cancellations.

I would also like to thank our members for assisting in getting quality speakers for our meetings. I could not have done it without everyone's help!

It has been a pleasure and honor to serve on your board. Thanks for measuring our success!

Respectfully submitted, Anita Upson, Program Chair

Marketing Annual Report

Thank you for the opportunity to serve as your Marketing Director. Please accept this year-end report as a summary of activity.

Throughout the year, meeting and special event notices were submitted to various publications to include the Oakland Press, Crain's Detroit Business (also to their on-line calendar), Detroit Free Press/Detroit News, Detroit Chamber of Commerce, Michigan Agents Organization, Monroe Evening News and Troy Times.

I noted several successful publications – one for the golf outing announcement which was included in Crain's Detroit Business (Crain's Golf Event Guide) and other brief notices announcing awards which were included in local publications.

In addition, Meadowbrook Insurance Group was successful in the placement of an announcement, in The Detroit News and in The Detroit Free Press, regarding Kim Newberry's award for Professional Underwriter of the Year by the Michigan Council of the National Association of Insurance Women. And, finally, a press release was issued by the Agency Management Systems User's Group regarding the James M. Gibson Service Award presented to Cindy Prud'homme.

As goodwill ambassador for IAMD, various cards were sent, throughout to year, to NAIW members in need of support and well wishes. As I move forward into my next IAMD position, I will continue this ambassador role, as directed by the IAMD President. On an intermittent basis, postcards announcing IAMD meetings and welcoming new members were issued.

The Send Out Cards IAMD fundraiser resulted in a net profit to IAMD of \$144.00. Thanks to all who supported this fundraiser. We hope that you continue to enjoy sending cards and gifts using the SOC system. It is a great way to keep in contact with, and show appreciation for, those who are part of your life.

Thank you, Kim Newberry, for your professional and timely publication of the IAMD Monthly Newsletter. Eight editions of the monthly newsletter were published from September 2009 to May 2009. The December/January edition was combined.

We did have the honor of getting to know several of our members in the "Getting to Know You" section of the newsletter including Teeny Colbert who joined the Insurance Women's League in March of 1943! Teeny joined us at our November meeting – what a wealth of information!

Thank you, Susan Holbrook, for handling the Corporate Sponsorship program. Welcome to our newest corporate partner, Servpro Romulus/Taylor. Our corporate partner representative is Kim Brugger and the Servpro local owner is Brian Chapman. Welcome Kim, Brian and Servpro! We look forward to getting to know you better. In addition, we continue to extend our thanks for the corporate support of Paul Davis Restoration.

On a state level, I had the honor of working with Jaime Millikin, PR Chair and Linda Gerke. In November 2008 we each wrote "elevator speeches" that focus on employers, potential new members and corporate sponsors.

In February 2009 I had the privilege of preparing and presenting the Public Relations report at the state council meeting in Lansing. This report stressed the importance of relationship marketing. And, at the May 2009 state council meeting, we will address the importance of personal and association achievements. It is our intent to track these achievements for release to media outlets and industry employers. If employers are informed of our accomplishments perhaps additional membership support will be provided! As with our local association, our public relation goals are industry recognition, business recognition, educational recognition and employer recognition and support.

I was also successful in obtaining a Welcome Letter from Governor Jennifer Granholm for the Troy Regional meeting. Governor Granholm not only welcomed all to the 2009 Region IV Conference but thanked IAMD for its selfless charitable work within our communities, especially in these challenging economic times.

And, finally, the week of May 18, 2009 is designated as NAIW week. Our local association is recognizing this week with a celebration of our accomplishments along with a donation to the community. We encourage you to join us on Wednesday, May 20 at Ginopolis on the Grill at 11:30 AM. Lunch is on your own. Please bring non-perishable food items to the luncheon for donation to local food banks. You may RSVP to Melanie. At this point, there are seven confirmed participants. We anticipate a Proclamation of NAIW week from Governor Granholm.

Again, thank you for the opportunity to serve as your Marketing Director.

Respectfully submitted, Melanie Elias Director of Marketing

Community Service provided by IAMD

August 2008

IAMD August 2008 Golf Outing

We had 48 golfers in attendance and were able to raise money to benefit Mercy Education and Children With HairLoss. Profit checks were given to Regina Villemure Founder & CEO from Children With Hairloss and Amy Amador, Executive Director from Mercy Education Project

Spring Cleaning

No, we didn't need to grab the Windex and the paper towels. For the Junior League of Birmingham we collected items to provide hygiene kits for needy children. We collected small hotel type items such as: soap, shampoos, conditioner, disposable razors, etc. This was a perfect time to get rid of all those hotel samples which seem to collect in our travel bags and bathroom areas.

Anita Upson collected these items at the April and May membership meeting.

MERCY EDUCATION PROJECT

For the month of April 2009, IAMD supported Mercy Education Project. IAMD provided the women of the graduation class of 2009 with Business Planners. We collected money to purchase 15 planners. The planners will be presented to the graduates before their graduation date.

Mercy Education Project (MEP) is a non –profit organization which serves the needs of girls and women through after school tutoring, summer enrichment, GED preparation, and life skills support.

Care House of Oakland County
44765 Woodward Ave, Pontiac, MI 48341

On **March 10, 2009** - IAMD hosted and cooked dinner for about 50 parents and children. Jim and Anita Upson cooked the meal. Irene Basso organized volunteers to donate food items for the meal (or cash), prepared the meal, helped with the delivery and set up the meal.

We also collected new Teddy Bears with tags still on, and new or gently used Children's Books which we took to CARE House at the same time.

Care House Mission Statement

CARE House of Oakland County is a leading resource in the prevention of child abuse and neglect and the protection of children through advocacy, education, intervention, research and treatment, in collaboration with the community.

Children With Hairloss fundraiser

November 2009 The association donated \$140 through the sales of Arbonne hand crème and foot crème.

MISSION STATEMENT - Children with Hairloss Inc. A 501 (C) 3 Non-Profit Organization. Our Organization was created as a resource for ALL CHILDREN who have medically-related hair loss. It is our mission to empower these children to become whole again by making hair (wigs) available to those who may be financially challenged and might otherwise not have a means of obtaining the hair (wig) they want and need.

Their goal is to assist as many of these children as possible in changing their lives by improving their outlook and empowering them with a degree of self confidence that will allow them to face the world with renewed self esteem.

November/December 2008

In lieu of a December holiday party/meeting, the membership had agreed to sponsor a charity event. We partnered with YWCA Oakland Branch in collecting warm pajamas and age appropriate books for the residents at YWCA Interim House for the first annual President's Holiday Charity event.

We collected 20 women size nightwear items, 19 girls nightwear items, 21 boys nightwear items, 16 infant nightwear items and about 40 books for adults and children. The donated items are an estimated retail value of over \$1,400!

The YWCA Interim House -- a safe house for women and children suffering from domestic violence. If you want to learn more about the Interim House go to www.ywcadetroit.org/ywca_interim_house.htm.

. Association Fund Raising 2008-2009

IAMD First Annual Spring Fling was held in April 2009 at the Clawson Steak House. We had 24 in attendance and made a profit of \$400.65. Fun, good food and great sharing was had by all.

For those of you who weren't able to attend, we will be repeating this event as the "Winter Blast on January 23, 2010, more info to follow.

Chris Jennette, Chairperson and Tracy Flynn Co-Chair

Association Fund Raising 2008-2009



Insurance Association of Metropolitan Detroit has teamed up with SendOutCards in a unique fundraising opportunity. SendOutCards' website technology allows you to send cards, from anywhere in the world, at anytime of the day, without ever leaving your computer, in just minutes. With this incredible tool, not only can you remember people and share appreciation, you can motivate, uplift, encourage, and truly make a difference in the lives of others. These aren't "e-cards", they are tangible expressions of your gratitude, good wishes, and/or friendship. SendOutCards prints it...stuffs it...stamps it...mails it.

Features:

- More than 8,000 cards available
- Choose from 9 handwriting fonts
- Create custom cards using digital photos
- Add a gift card from major retailers likes Starbucks, itunes, Home Depot, Old Navy, Macaroni Grill and lots more
- Include a check in any greeting card
- Auto alerts so you never forget a birthday or anniversary again
- SOC can walk you through the process after you log in—just click to listen SendOutCards for:
 - Expressions – Good Luck, Congratulations, Sympathy, Welcome
 - Holidays & Occasions – Birthday, Anniversaries, Weddings, Holidays
 - Keeping In Touch – Announcements, Invitations, Motivational, Friendship
 - Calendar Cards – Executive, Patriotic, Seasonal, Sports

To participate in this unique fund raiser for Insurance Association of Metropolitan Detroit complete the Pre-Paid Greeting Card Fund Raiser Order Form attached to the bottom of this announcement.

The Fund Raiser Form includes your Name, Address, and email address. This information will only be used to establish your fundraiser account in the SendOutCards system and/or for follow up questions/assistance. Once your fundraiser account is established, you will be notified, via email, of your SOC log in and password.

This is how the cards work - on the Internet, go to www.sendoutcards.com.

- Click the Login button , Type in Username, Type in Password
- Choose a card in a card category, find a card, click on the card icon below the card, type in a message, name, and address. Then click "Send Card"

SendOutCards prints it, stuffs it, stamps it, and sends the card in the mail for you! Your family, friends, and/or clients will not only appreciate the quality cards but, more importantly, will appreciate your thoughtfulness!

For \$25.00, you will be able to send 10 standard greeting cards of your choice. This equates to \$2.50 per card! Where can you purchase a quality card for \$2.50, including postage? For each \$25.00 fundraising account, Insurance Association of Metropolitan Detroit receives \$12.00.

Thank you for your support and happy card sending!
Contact Melanie Elias for more information. 248-539-6003, mmelias@burns-wilcox.com



IAMD State Award for the most new members in 2009-2010
President Nancy Fournier and Sand Pope



Sharon Rice, Nancy Kramer and Irene Basso in New Orleans at National Conference



Irene Basso, Nancy Kramer, & Sharon Rice New Orleans at National Conference



IAMD June 10, 2009 Membership Meeting Somerset Inn, Nancy Kramer-Incoming president, Nancy Fournier- outgoing president, & Sue Holbrook, RVP



Kim Newberry, Insurance Professional of the Year, Award presented by Sharon Rice



Chris Jennette, Claims Professional of the year, presented by Sharon Rice



Tracy Flynn, Rookie of the year, presented by Sharon Rice



IAMD Officers & Board of Directors being installed

Insurance Association of Metropolitan Detroit, Inc.
2009 – 2010 Officers & Board of Directors
Mapping your Future with IAMD

President	President Elect
Nancy J. Kramer	Chandra Kwaske
Dearborn General Agency/AAA of MI	Burns & Wilcox, Ltd.
21917 Garrison	30833 Northwestern Hwy, Suite 120
Dearborn, MI 48124	Farmington Hills, MI 48334
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njramer@aaamichigan.com	ckwaske@burns-wilcox.com
Vice-President	Secretary
Melanie Elias	Donna Zauner
Burns & Wilcox, Ltd.	Special Risks
30833 Northwestern Hwy, Suite 120	38555 Mound Road, Suite 100
Farmington Hills, MI 48334	Sterling Heights MI 48310
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Education Director	Treasurer
Nancy Rice	Carmen Bonnici
Gould and Lamb	USF Insurance
28548 Lorraine Drive	30833 Northwestern Hwy, Suite 120
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rice.n@sbcglobal.net	cbonnici@usfic.com
Program Director/Reservations	Marketing Director
Anita Upson	Janice M Picklo
McNish Financial	Burns & Wilcox Ltd
22662 Woodward, Ste 200	30833 Northwestern Highway
Royal Oak, MI	Farmington Hills MI 48334
W 248-544-4809 C 586-246-4944	(248)539-6083
Aupson@mcnish.com	jmpicklo@burns-wilcox.com
Membership Director	Awards – Tracy Flynn
Chris J. Jennette, CPIW	Fundraising –Betty DuRocher
GAB Robins	Outreach – Sharon Rice
30800 Telegraph Rd, Ste 1880	Reservations - Linn Feinstein
Bingham Farms, MI 48025	- Irene Basso – Audit
248-642-2200	- Carmen Bonnici – Mercy Education
jennette@gabrobins.com	