

METRO ACCORD

"IAMD – YOUR MEASUREMENT OF SUCCESS"
Education – Membership – Leadership Development
Mentoring & Networking



National Association of Insurance Women, International. The Association of Insurance Professionals

President's Message – November 2008

Networking is the art of building alliances. Keep in mind that networking is about being genuine and authentic, building trust and relationships, and seeing how you can help others. You are networking when you attend professional or trade association meetings such as offered by your membership in NAIW/IAMD. ***Because of networking through IAMD, I am where I am now.***

Holding a volunteer position in this organization is a great way to stay visible and give back to groups that have helped you. IAMD will be hosting the Region IV Conference on March 27-29, 2009, and we need you to get involved. See information attached to this newsletter. As members of this association we are provided with many occasions to network with other insurance professionals. During the past month, we offered three (3) opportunities to do just that.

Our **October 9th Combined Meeting with the Detroit Chapter of CPCU** was a perfect example. We had sixty insurance professionals in attendance to hear Ann Weber from PCI who shared the latest legislation issues facing Michigan. It was a wonderful meeting with representatives from twenty-five companies. I hope you took the opportunity to network with these industry professionals-- exchanging business cards and taking time to talk with one or two people as they might become a future resource for you. If you haven't done so yet, call and reconnect, express that you enjoyed meeting them, and ask about getting together and share ideas. I personally saw people that I haven't talked to in many years. It was a great time to re-connect. A big thank you to Anita Upson our Program Director and Charlie Stevens Program Chair of the Detroit Chapter of CPCU for organizing this great meeting.

The State Convention of the Michigan Council of NAIW in Grand Rapids also provided an opportunity to network with approximately sixty insurance professionals from across the state of Michigan. Great convention Cindy! As own Cindy Prud'homme presided as Council Director providing education, council business and networking opportunities. We were honored to have in attendance our Region IV Vice President, Sue Shaw and her assistant, Dottie Fuller; they shared a unique experience with us. IAMD scored big in the awards category with the following winners -- Kim Newberry - Underwriting Professional of the Year Award; Florence Nagy – Claims Professional of the Year and Chandra Kwaske runner-up in the CWC Speak-off – congratulations to all of you and best of luck in the regional competition. We also won the Association Pinnacle Award.

Congratulations on the wonderful convention presented by the Grand Rapids Association of Insurance Professionals.

The fundraising event we hosted at Northville Downs Harness Race Track on October 24th was a fantastic networking event. We had 55 members, family, friends and co-workers in attendance. The 5th race was named in honor of IAMD and the winner was #6 –Ruby C. You can check-out our picture with Ruby C in the winner's circle found inside this newsletter. This was networking at its best in a social environment with our peers and provided the opportunity to meet family and friends that we have heard about over time. A special thank you to Nancy Kramer - President Elect, for arranging this wonderful outing. If you were not able to attend this year, mark your calendar for next fall because rumor has it we are going to make this an annual event. This event was a very easy fundraiser and lots of fun.

Effective business networking is the linking together of individuals who, through trust and relationship building, become walking, talking advertisements for one another. What better place to do it than with NAIW/IAMD.

Please join us for our November 12th membership meeting when **Linda DeSimone Manager Corporate Communications and Advertising** at Amerisure Insurance will be presenting – **Communication Styles-Influencing Internal and External Relationships.**

Have you ordered any of the Arbonne hand or foot crèmes? We are selling these for \$5.00 each to benefit Children With Hairloss. If you want to learn more about this charity go to www.childrenwithhairloss.us. All proceeds are being donated to this group. These make a great holiday stocking stuffer. Thank you Betty DuRocher for chairing this charity event, Betty can be contacted at 734-654-0865 or bettydurocher@yahoo.com.

If you haven't registered for our CE Day on November 18th please do so today. Kathleen Bianculli our Education Director and her committee have a wonderful day scheduled to provide you with 6 hours of continuing education. We thank the generosity of our sponsors for this event Mar-que, Travelers Insurance, Janet Holstine of Insurance Educators. See the registration form in this newsletter.

In May the membership suggested to not have a holiday dinner/party meeting in December, but instead spend the money we would use for dinner to support a local charity. Therefore, the President's Charity for the Holidays was created. We will be partnering with the YWCA of Oakland County to collect new warm pajamas and age appropriate books for babies, boys, girls and women for the YWCA Interim House -- a safe house for women and children suffering from domestic violence. If you want to learn more about the Interim House go to www.ywcadetroit.org/ywca_interim_house.htm. If you will bring your donation to the November membership meeting I will see that it gets to the YWCA to help those less fortunate. See the flyer in this newsletter.

Wishing you all a very happy and safe Thanksgiving holiday!

"IAMD – Your Measurement of Success"
Nancy J. Fournier, CCLA, AIC, CPIW, DAE
President

Bulletin deadline is November 10th. If you have any suggestions for articles or would like to write a special feature for the bulletin, please submit the article to me by the deadline, as a Word document. **Kim Newberry, Bulletin Chair**
248-204-8540 knewberry@meadowbrook.com



"IAMD – YOUR MEASUREMENT OF SUCCESS"

Education – Membership – Leadership Development – Mentoring & Networking



INSURANCE ASSOCIATION OF METRO DETROIT, INC.

Web Site: www.iaomd.org

Officers

**Nancy Fournier– President
248-615-8616**

**Nancy Kramer – President-Elect
Chandra Kwaske – Vice President**

**Linn Feinstein - Secretary
Florence Nagy - Treasurer
Directors**

**Kathleen Bianculli – Education
Melanie Elias - Marketing
Susan Holbrook – Membership
Anita Upson – Program**

NAIW Mission Insurance Association of Metro Detroit, Inc. is a member of NAIW and believes in the NAIW mission, which follows.

NAIW (International) serves its members by providing professional education, an environment in which to build business alliances and the opportunity to make connections with people of differing career paths and levels of experience within the insurance industry.

- NAIW (International's) membership is open to all professionals in the insurance and risk management industries who strive for and practice professionalism, regardless of their career level.
- NAIW (International) fosters and encourages diversity, offering a network for members in all career categories, all lines of insurance and all cultural and diverse backgrounds.
- NAIW (International) promotes mentoring, acceptance of change, personal growth and flexibility of participation.
- NAIW (International's) governance and the operational management exist to enable the association to carry out its mission.

Date: Wednesday November 12, 2008

Time:	5:30-6:00 pm	Networking
	6:00 – 6:45 pm	Dinner
	7:00-8:00 pm	Program
	8:00 p.m.	Business Meeting
	8:15 p.m.	Board Meeting

Place: **Ginopolis on the Grill (new location)**
27815 Middlebelt Rd.
Farmington Hills, MI 48334
(Corner of 12 & Middlebelt)

Program: **Communication Styles-Influencing Internal and External Relationships**
Speaker Linda DeSimone, Manager-Corporate Communications & Advertising-Amerisure Insurance (BIO follows)

Cost: \$25.00

RSVP: Please RSVP to Nancy Rice via email
Rice.n@sbcglobal.net or 248-476-3593
248-943-3797 by November 7, 2008

Make sure to provide your meal choice from below.

Make checks payable to **IAMD** or **Insurance Association of Metro Detroit, Inc.**

MENU: **Chicken Teriyaki
Eggplant Parmesan
White Fish Bob Talbert
Pesto Parmesan Encrusted**

If you make a reservation for the meeting, you must cancel by the reservation deadline date or you will be responsible for the cost of the meeting.

BIO: Linda DeSimone- speaker November 12, 2008

Communication Styles-Influencing Internal & External Relationships

Change has been the theme of the season – and most of us think the world would be wonderful if only we could get others to change to the way we want them to be.

Linda DeSimone discovered long ago that the only person she could really change was herself, so she has spent her entire career working to improve her ability to communicate effectively both personally and professionally. Having a diverse background has allowed her to test and apply what classes and training programs have recommended, and share the most beneficial techniques with others.

Linda has more than twenty years of experience in development, facilitation and training in the areas of personal development, communication and presentation skills, sales, and management techniques. She has been a personal speech coach and business coach, as well.

Beginning as a Speech Pathologist in the public schools, Linda continued to learn, grow and challenge herself with new opportunities. Her next career move led to the position of Regional Sales Manager for a subsidiary of Gillette. Then she ran her own successful business selling and training Dale Carnegie Training for many years. Working with hundreds of companies through the years, she saw something special in one of her clients, and took on a new challenge.

Linda has been the Manager of Corporate Communications and Advertising at Amerisure Insurance Company for the past five years. These varied career moves have reinforced the importance of effective communication with everyone – both at home and in the workforce.

Your communication skills can influence every relationship either positively or negatively. Linda and her husband, David, recently celebrated their thirtieth anniversary – so we're going with positive communication in that relationship – usually!

If you have ever found that your normal communication style didn't achieve the results you were anticipating, then you will truly find benefit in this topic. Even if you know your own communication style, you will leave with tips to influence relationships positively, whether for business or pleasure.

Upcoming Events

Please mark your calendars with these dates for IAMD

November 5, 2009 2009 Regional Committee meeting at Somerset Inn at 5:30 p.m. for walk through of facility. Located at 2601 West Big Beaver Rd, Troy, 48084

November 6, 2008 CPCU All Industry Day-see flyer

November 12, 2008 Membership Meeting - Ginopolis on the Grill
Speaker Linda DeSimone-Manager, Corporate Communications and Advertising, **Amerisure Insurance Company**. Topic Communication Styles-Influencing Internal and External Relationships

November 18, 2008 IAMD Education Day see below

December- No Membership Meeting – Charity event to be hosted See flyer

March 27, 2009

Region IV Conference See information attached.

Local Association News

Membership

Please welcome the following New Members to our association.

Janice M. Picklo, Burns & Wilcox, Ltd,
30833 Northwestern Hwy, Farmington Hills, MI 48334
Email jmpicklo@burns-wilcox.com 248-539-6083

Christine (Chris) Jennette - renewal of former member
GAB Robins
30800 Telegraph Rd Ste 1880
Bingham Farms, MI 48025
Email jennette@gabrobins.com 248-642-2200

Tracy A. Flynn
GAB Robins
30800 Telegraph Rd Ste 1880
Bingham Farms, MI 48025
Email flynnt@gabrobins.com

Community Service

Children With Hairloss fundraiser

MISSION STATEMENT - Children with Hairloss Inc. A 501 (C) 3 Non-Profit Organization

Our Organization was created as a resource for ALL CHILDREN who have medically-related hair loss. It is our mission to empower these children to become whole again by making hair (wigs) available to those who may be financially challenged and might otherwise not have a means of obtaining the hair (wig) they want and need.

Our goal is to assist as many of these children as possible in changing their lives by improving their outlook and empowering them with a degree of self confidence that will allow them to face the world with renewed self esteem.

Insurance Association of Metro Detroit, Inc. is raising money for Children With Hairloss (CWHL) in the month of November by selling Arbonne small (1.8 oz) hand crème and foot crème for \$5.00 each. All proceeds go to Children With Hairloss.

The hand crème and foot crème is used by both genders as there is no scent. In fact, several gentlemen clients that prefer Arbonne's hand crème. One of these gentlemen is Jim Harper, radio personality on Magic 105.1 FM in the Metro Detroit area.

If you would like to help CWHL by selling hand/foot crème or make a donation, please contact Betty DuRocher at 734-654-0865 or bettydurocher@yahoo.com Betty will continue to take orders, to be distributed in November at the monthly meeting.

Thank you!

Betty DuRocher Chair

www.childrenwithhairloss.us or regina@childrenwithhairloss.us

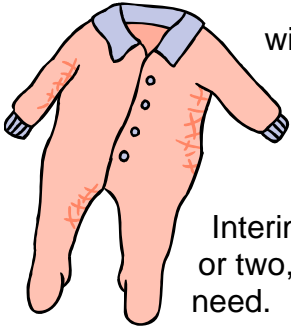
President's Holiday Charity

In lieu of a December holiday party/meeting, the membership has agreed to sponsor a charity event.

I have partnered with YWCA Oakland Branch in collecting warm pajamas and age appropriate books for the residents at YWCA Interim House. The YWCA Interim House is a safe house for abused women



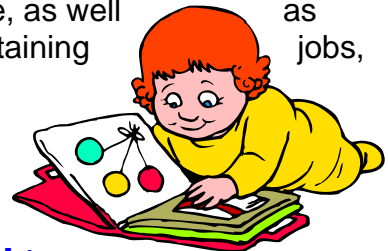
with children.



Interim House can accommodate up to 67 residents. Some are there for a week or two, and some may be there for the maximum 90 days, depending upon the need.

The YWCA Interim House provides medical & legal assistance, as well as group counseling. Residents get job training and help with obtaining if needed. Interim House helps locate affordable housing.

as jobs,



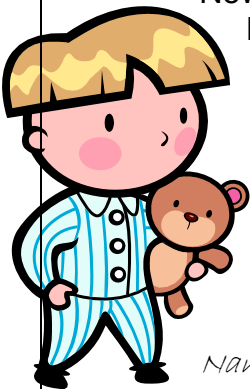
Shortcut to:

http://www.ywcadetroit.org/ywca_interim_house.htm

New Pajamas are needed in all sizes for boys, girls, babies and women. You can bring the pajamas and books to the membership meeting on November 12th.

Thanks for your generosity in helping the residents to snuggle up in warm pajamas along with a good book this winter.

Nancy J. Fournier, CCLA, AIC, CPIW, DAE
President – Insurance Association of Metro Detroit, Inc.





Education

Insurance Association of Metro Detroit, Inc.

presents

Management Liability and Ethics & Ethical Dilemma

Tuesday, November 18, 2008

**MAR-QUE General Contractors, Inc.
1453 East 9 Mile Road, Hazel Park, MI 48030**

Management Protection offers information on Directors & Officers, Employment Practices, Fiduciary Liability, Crime and Professional Liability, including the need for coverage, definitions of insured, benefits and exclusions. Presented by Travelers Bond and Financial Products Division and offered through National Underwriter Company (Provider #0179). The course (#49253) is approved for three (3) hours MI Continuing Education credit.

Ethics and Ethical Dilemma begins with information on ethical thought and responsibility, followed by a review of various ethical dilemmas and application of the principles learned about the ethical thought processes. Presented by Anita True Upson, a licensed agent since 1979. She is employed with McNish Financial Services, and has been a member of IAMD since 1996. This class is offered through Insurance Educators, Inc. (Provider #0160). The course (#47272) is approved for three (3) hours MI Continuing Education credit for the MI ethics CE requirement.

Registration form

Name: _____
(as it appears on license)

System ID # or last 4 digits of SS#: _____

Agency/Company: _____

Address: _____

City/State/Zip Code: _____

Business Phone: _____ Email: _____

REGISTRATION LIMITED TO 35 PEOPLE FOR EACH SESSION!

Please register me for the following:

Management Protection 8:30 a.m. – 11:30 a.m. \$40.00 _____

Ethics and Ethical Dilemma 1:00 p.m. – 4:00 p.m. \$40.00 _____

Take both classes and earn 6 hours of CE credit! **\$65.00 _____**

Checks to be made payable to: **IAMD** Mail Registration to:
Kathleen M. Bianculli, CIC, CISR, CPIW, DAE
CIA Financial Group, 45600 Village Blvd, Shelby Twp., MI 48315
or **kbianculli@ciafg.com**

PLEASE NOTE: All registration forms and payments for these classes must be received no later than Monday, November 10, 2008. There are no refunds after this date.

We wish to express our sincere gratitude to MAR-QUE General Contractors, Inc., Insurance Educators, Inc. and Travelers for their assistance in sponsoring this program.





The Greater Detroit Chapter of CPCU Society

in association with



Presents

The 57th Annual All Industry Day

Please join CPCU their conferment (graduation) ceremony honoring the 2008 CPCU New Designees, followed by a keynote presentation

All Insurance Professionals are Welcome

TOPIC: Emerging Issues in the Michigan Insurance Industry

Presented by

Mr. Ken Ross, Commissioner

Office of Financial and Insurance Regulation
State of Michigan

When: Thursday, November 6, 2008

Where: Detroit Athletic Club, 241 Madison St, Detroit, 48226
Phone: (313) 963-9200 www.thedac.com

- 11:00 am Registration / Networking
- 11:45 am Opening Remarks
- 12:00 pm New Designee Conferment Presentation of Diplomas
- 12:30 pm Luncheon
- 1:15 pm Keynote Speech
- 2:15 pm Question / Answer Period

Program will be followed by a cocktail reception

CHECKS ONLY (no cash) should be made payable to **Greater Detroit Chapter CPCU**

Registration:

Individual Reservation	\$75 per person
Group Reservation (8 or more)	\$70 per person
Name Card for Table(s)	_____
Enclosed is a check for:	\$_____

Please provide a listing of people attending, including the persons name, company and phone number. Also indicate your lunch choice of Beef or Fish.

Direct Check and Reservations to:

Inquiries and Faxed Reservations to:

Doug Thompson, CPCU, ARM, AIAF
c/o AIG
Two Town Square, Suite 555
Southfield, MI 48076

Kathy Kozak
(866) 826-5361 FAX
kathy.kozak@aig.com

Michigan State Council News

DELEGATE REPORT

MICHIGAN COUNCIL OF NAIW STATE CONVENTION

The 21st Annual State Convention – "Passport to Grand Rapids" was held at the Crowne Plaza in Grand Rapids, October 17th and 18th and hosted by The Grand Rapids Insurance Professionals. Our own **Cindy Prud'homme, Michigan Council Director** presided over the Annual Meeting which provided NAIW members from across Michigan with an opportunity to conduct council business, attend valuable educational workshops and network with other insurance professionals. We also were privileged to have in attendance our Region IV Vice President, Sue Shaw and her assistant, Dottie Fuller.

Friday evening the highlight of the business meeting was Confidence While Communicating better known as CWC. This competition provided us with an opportunity to listen to four very good speakers including our very own **Chandra Kwaske, who will be representing Michigan in the Regional 2009 CWC.**

On Saturday we heard from our Region IV Vice President who provided us with information on the State of NAIW and our membership. Our Keynote Speaker was Ara Trembly, from National Underwriter who spoke about Technology Trends Today. We voted to adopt the proposed by-law changes regarding term of the Council Director, changing the name of CWC. Other business discussions were on the Budget Report, Corporate Partnering, NAIW Education Foundation, Michigan Insurance Hall of Fame and Leadership Development.

Elections were held and the following were elected to serve 2009/2010 term:

Council Director	Cindy Prud'homme (IAMD)
Custodian of the Funds	Leslie Hardebeck
Public Relations Chair	Linda Gerke
Membership Chair	Jaime Millikin
Delegate to Region IV Nominating Committee	Bonnie Haywood
Alternate Delegate to the Region IV Nominating	Janet Holstine

Award Winners at the State Level include: Congratulations to all and best of luck in the Region IV competition!

Pinnacle Award	Insurance Association of Metro Detroit
Insurance Professional of the Year	Deb Oldfield – Grand Rapids Insurance Professionals
Claims Professional of the Year	Florence Nagy – Insurance Association of Metro Detroit
Rookie of the Year	Tammy Wascher – Monroe County Association of Insurance Professionals
Professional Underwriter of the Year	Kim Newberry – Insurance Association of Metro Detroit
Cheryl Blair Spirit Award	Greater Kalamazoo Association of Insurance Women
Triangle Awards – Director's Awards	
Vision	Janet Holstine
Growth	Jaime Millikin
Leadership	Teresa Masternak
AAMGA Award	Linda Britton

Director Prud'homme's theme for the year, was "Vision, Growth and Leadership...begin with NAIW", was very evident during this convention. If you were not able to attend the convention this year, plan to do so next year ---October 16 -17, 2009 in Lansing MI.

Nancy J. Fournier, CCLA, AIC, CPIW, DAE - IAMD President/Delegate

Region IV Conference 2009

We are still looking for "volunteer" helpers; this can be as large or little commitment as you are willing to give. See information attached to this newsletter about the conference.

If you have a few "free" hours, please contact Nancy Fournier or Nancy Kramer at Nancy J. Fournier nfournier@amerisure.com , Nancy J. Kramer njkramer@aaamichigan.com

Region IV News

Sue Shaw, RVP will be selling the following T-shirts for the NAIW Literacy campaign.

REGION IV I'M OK T-SHIRT ORDER FORM

NAME: _____

Mailing Address _____



SIZE: **LADIES PINK** : SMALL MEDIUM LARGE X-TRA LARGE 2X 3X

MAN'S GRAY: SMALL MEDIUM LARGE X-TRA LARGE 2X 3X

COST \$12.00 PER SHIRT + \$2 mailing fee – All profit will go to NAIW INTERNATIONAL PRESIDENTS LITERACY PROGRAM: Laura Bush Gulf Coast School Library Recovery

PAYABLE TO: SUSAN SHAW, 788 Graceland Ave., Barberton OH, for more info contact Sue at sue@lance-co.com Payment must accompany order.

National News

Keep these members in your thoughts

Mary Stafford, has retired so she can be home to take care of her husband Noah, who is very ill. To keep current, Mary would appreciate hearing from our members. She can be reached at P.O. Box 721, New Castle, KY 40050-0721.

Phyllis Sapp is still not feeling well and would appreciate hearing from our members. She can be reached at 2217 Washington Ave, Norwood, OH 45212-3226

Beth Hixson's new contact info, Brickford House, 100 Jones Drive, Apt 316, Bourbonnais, IL 60914

Networking & Association Fund Raising 2008-2009



Insurance Association of Metropolitan Detroit has teamed up with SendOutCards in a unique fundraising opportunity. SendOutCards' website technology allows you to send cards, from anywhere in the world, at anytime of the day, without ever leaving your computer, in just minutes. With this incredible tool, not only can you remember people and share appreciation, you can motivate, uplift, encourage, and truly make a difference in the lives of others. These aren't "e-cards", they are tangible expressions of your gratitude, good wishes, and/or friendship. SendOutCards prints it...stuffs it...stamps it...mails it.

Features:

- More than 8,000 cards available
- Choose from 9 handwriting fonts
- Create custom cards using digital photos
- Add a gift card from major retailers likes Starbucks, itunes, Home Depot, Old Navy, Macaroni Grill and lots more
- Include a check in any greeting card
- Auto alerts so you never forget a birthday or anniversary again
- SOC can walk you through the process after you log in – just click to listen

SendOutCards for:

- Expressions – Good Luck, Congratulations, Sympathy, Welcome
- Holidays & Occasions – Birthday, Anniversaries, Weddings, Holidays
- Keeping In Touch – Announcements, Invitations, Motivational, Friendship
- Calendar Cards – Executive, Patriotic, Seasonal, Sports

To participate in this unique fund raiser for *Insurance Association of Metropolitan Detroit* complete the Pre-Paid Greeting Card Fund Raiser Order Form attached to the bottom of this announcement.

The Fund Raiser Form includes your Name, Address, and email address. This information will only be used to establish your fundraiser account in the SendOutCards system and/or for follow up questions/assistance. Once your fundraiser account is established, you will be notified, via email, of your SOC log in and password.

This is how the cards work - on the Internet, go to www.sendoutcards.com.

- Click the Login button
- Type in Username
- Type in Password

- Choose a card in a card category, find a card, click on the card icon below the card, type in a message, name, and address. Then click "Send Card"

SendOutCards prints it, stuffs it, stamps it, and sends the card in the mail for you! Your family, friends, and/or clients will not only appreciate the quality cards but, more importantly, will appreciate your thoughtfulness!

For \$25.00, you will be able to send 10 standard greeting cards of your choice. This equates to \$2.50 per card! Where can you purchase a quality card for \$2.50, including postage? For each \$25.00 fundraising account, *Insurance Association of Metropolitan Detroit* receives \$12.00.

Thank you for your support and happy card sending!

-----Detach here -----

Name _____

Address _____

City _____ State _____ Zip Code _____

Email _____

Cash _____ (\$25.00)

Check Number _____ (Payable to Melanie Elias – coordinator)

Credit Card Number _____

Type of Card _____ (Master Card, Visa, etc...) Expiration Date _____

Account Name _____ Billing Zip Code: _____

Detach and submit this form, along with your \$25.00 payment, to your IAMD representative. IAMD representative to submit to coordinator, Melanie Elias, who will establish your SOC account and be available for questions or a system walk-through. Thanks again for supporting IAMD!



Carmen Bonnici, new addition to her family

Hello to all.....I thought I'd share my new granddaughter with my friends. Her name is Rachel, born 10/11/08, 5lbs 8oz, 18in. Rachel has dark reddish hair like her dad. Her big sister is very protective of her. She has the tiniest face I have ever seen.

Combined CPCU and IAMD October meeting



Speaker Ann Weber from PCI



IAMD 2008 Golf Outing profit checks given to Regina Villemure (left), Founder & CEO from Children With Hairloss Sue Holbrook (center left) -IAMD presenting check, and Florence Nagy (center right)- IAMD presenting check to Amy Amador (right), Executive Director from Mercy Education Project

State Award Winners



Kim Newberry (right), Professional Underwriter of the year, (left) Deb Oldfield



Florence Nagy (left), Claims Professional of the Year,
Award Sponsor Terry Bettinger (right), Paul Davis



Chandra Kawaske (left) CWC Speaker,
Jamie Millikin (right) Michigan Council Public Relations Chair

Harness Racing Fundraiser October 24th



IAMD Race

Insurance Association of Metropolitan Detroit, Inc.
2008 – 2009 Officers & Board of Directors
Education – Membership – Leadership Development
Mentoring & Networking

President	President Elect
Nancy J. Fournier	Nancy J. Kramer
Amerisure Mutual Insurance Co	Dearborn General Agency/AAA of MI
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Farmington Hills, MI 48333	Dearborn, MI 48124
w 248-615-8616 h 248-269-8224	w 248-615-8616 h 248-851-1170
nfournier@amerisure.com	njkrmer@aaamichigan.com
Vice-President	Secretary
Chandra Kwaske	Linn Feinstein
Burns & Wilcox, Ltd.	Alliant
30833 Northwestern Hwy, Suite 120	101 Southfield
Farmington Hills, MI 48334	Birmingham, MI 48009
w 248-539-6111	W. 248-205-2941
ckwaske@burns-wilcox.com	LFeinstein@Alliantinsurance.com
Education Director	Treasurer
Kathleen Bianculli	Florence Nagy
CIA Financial Group	Michigan Municipal Risk Mgt Authority
45600 Village Blvd.	18518 Fremont
Shelby Twp, MI 48315	Livonia, MI 48152
w 586-799-6072, h 586-977-6885	W 734-513-0300
Email: kbianculli@ciafg.com	NagyF007@sbcglobal.net
Program Director/Reservations	Marketing Director
Anita Upson	Melanie Elias
McMish Financial	Burns & Wilcox, Ltd.
22662 Woodward, Ste 200	30833 Northwestern Hwy, Suite 120
Royal Oak, MI	Farmington Hills, MI 48334
W 248-544-4809 C 586-246-4944	w 248-539-6003 h 248-380-8297
Aupson@mcnish.com	mmelias@burns-wilcox.com
Membership Director	Awards - Sharon Rice shrice@amerisure.com
Susan Holbrook	Fundraising –Christine Jennette-Chair
Goodwin Lademan	Outreach – Anita Upson - Haven
20300 Superior Place, Ste 250	-Betty DuRocher – Children With Hairloss
Taylor, MI 48180	- Irene Basso – CARE House
W 734-287-2400 c 313-505-2957	- Carmen Bonnici – Mercy Education
sholbrook@glainsurance.com	