



"IAMD – YOUR MEASUREMENT OF SUCCESS"
Education – Membership – Leadership Development
Mentoring & Networking



National Association of Insurance Women, International
The Association of Insurance Professionals



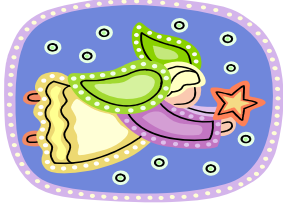
President's Message – December 2008

TO ALL IAMD MEMBERS!

All of us look to the holiday season with anticipation for various reasons: a chance to share special greetings with friends; express our appreciation for the many kindnesses shown during the past year; remember past activities and plan new ones. It is a time to share the holiday spirit and to enjoy the rewards of giving.

IAMD members traditionally give freely of themselves to this association, their neighbors, and their communities. IAMD members have become expert jugglers, simultaneously keeping many balls in the air: IAMD activities, work, home, family and community. IAMD members do a marvelous job of it all! Perhaps the knowledge that our activities are benefiting others, as well as ourselves, supplies us with the strength to persevere. The strain of juggling may dampen our spirits momentarily, but there is always another IAMD member standing by to cheer us on, offer a hand to help or to applaud our efforts.

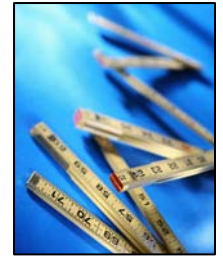
The road to success is paved with friendships such as yours. I want all of you to know that I appreciate your time and effort, your support of our projects and goals and your warm friendship so freely given. All of you are very special people and I wanted to take this opportunity to tell you so!



May...

- the spirit of the season bring you peace;
- the gladness of the season bring you hope;
- the warmth of the season grant you love;
- and the new year be special and rewarding.

In fellowship, Nancy J Fournier, CCLA, AIC, CPIW, DAE, President – IAMD 2008-2009



“IAMD – YOUR MEASUREMENT OF SUCCESS”
Education – Membership – Leadership Development – Mentoring & Networking

INSURANCE ASSOCIATION OF METRO DETROIT, INC.

Web Site: www.iaomd.org

Officers

Nancy Fournier– President
248-615-8616

Nancy Kramer – President-Elect
Chandra Kwaske – Vice President

Linn Feinstein - Secretary
Florence Nagy - Treasurer
Directors

Kathleen Bianculli – Education
Melanie Elias - Marketing
Susan Holbrook – Membership
Anita Upson – Program

NAIW Mission Insurance Association of Metro Detroit, Inc. is a member of NAIW and believes in the NAIW mission, which follows.

NAIW (International) serves its members by providing professional education, an environment in which to build business alliances and the opportunity to make connections with people of differing career paths and levels of experience within the insurance industry.

- NAIW (International's) membership is open to all professionals in the insurance and risk management industries who strive for and practice professionalism, regardless of their career level.
- NAIW (International) fosters and encourages diversity, offering a network for members in all career categories, all lines of insurance and all cultural and diverse backgrounds.
- NAIW (International) promotes mentoring, acceptance of change, personal growth and flexibility of participation.
- NAIW (International's) governance and the operational management exist to enable the association to carry out its mission.

Date: Wednesday January 14, 2009

Time: 5:30-6:00 pm Networking
6:00 – 6:45 pm Dinner
7:00-8:00 pm Program
8:00 p.m. Business Meeting
8:15 p.m. Board Meeting

Place: **Ginopolis on the Grill (new location)**
27815 Middlebelt Rd. (12 mile & Middle belt)
Farmington Hills, MI 48334

Program: The Power of Personal Leadership

Presented by: Renee S. Lerche, (Bio follows)
Vice President of Human Relations and Communications
Burns and Wilcox, Inc.

Cost: \$25.00

RSVP: Please RSVP to Nancy Rice via email
Rice.n@sbcglobal.net or 248-476-3593 or
248-943-3797 by January 9, 2009

Make sure to provide your meal choice from below.

Make checks payable to **IAMD** or **Insurance Association of Metro Detroit, Inc.**

MENU: **Chicken Marsala**
 White Fish Bob Talbert
 Vegetable Stir Fry

If you make a reservation for the meeting, you must cancel by the reservation deadline date or you will be responsible for the cost of the meeting.

Renee S. Lerche January Speaker

Renee S. Lerche is Burns & Wilcox's VP for human resources and communications. In that role, Renee has responsibility for the design, implementation and execution of all B&W "people systems" including recruiting, education and training, and benefits and compensation. Renee has been instrumental in moving the company forward in not only achieving it's recruiting and retention goals but also in creating the value proposition that fully engages employees in ensuring the success of the company.

In addition to her role at Burns & Wilcox, Renee is a faculty member at the Ross School of Business, University of Michigan where she teaches and writes about Human Resources Management. She is a globally recognized leader in workforce engagement and development strategies and has served as a senior consultant on workforce issues to the US Office of Personnel Management and to the National Sciences Foundation.

In her prior roles, as a senior HR executive at the Ford Motor company, Renee designed several groundbreaking employee benefit and engagement issues such as the UAW _Ford Family Service and Learning Centers which were built around the country in areas where Ford had a major presence. These Centers featured extended child care, pre-teen programming, retiree programming, and after hour education training opportunities for salaried and represented employees and their families.

Renee has been a strong advocate for employee development and creating a workplace culture that engages the skills and involvement of all employees regardless of position.

Bulletin deadline is December 19th. If you have any suggestions for articles or would like to write a special feature for the bulletin, please submit the article to me by the deadline, as a Word document. Kim Newberry, Bulletin Chair 248-204-8540
knewberry@meadowbrook.com

Upcoming Events

Please mark your calendars with these dates for IAMD

December- No Membership Meeting -

January 14, 2009 Membership meeting - Renee Lerche- The Power of Personal Leadership

February 11, 2009 Membership meeting - speaker to be announced

March 11, 2009 Membership meeting - Michigan Director Cindy Prudhumme speaker

March 27, 2009 Region IV Conference

April 15, 2009 Membership meeting - speaker to be announced

May 13, 2009 Membership meeting - speaker to be announced

IAMD Mid Year Update

What has your association accomplished in the first six months of the year?

Membership

Mid-Term Membership Report

Holy Membership, we are off to a great start!! **Since July We have 6 new members.**

This makes our current membership count at 41 members!

Great job for those members who are recruiting! At the November 12th membership meeting we held our first installation, installing 3 new members and 3 newer members who had never been installed. We gave each of them a Mentor to "guide" them along with an Inspirational verse to keep them focused. Irene Basso created a very informational book to help with their questions and give them important material they will need as they move forward in our association. New members, don't forget to sign up for a committee, getting involved is the best way to get value from your membership!! In January we will be installing the 3 new members that couldn't make meeting, so no escaping!!

I want to thank all the current members for encouraging everyone they meet to come see "IAMD" during our 'Measurements of Success' term. We are offering a \$50 gift card for store of your choice for the current member who has the most new members who join the association this year!! In June, this gift will be given at the Awards Banquet!! Linn Feinstein already has two, possible three members coming to January meeting, so she is the one to beat!!

January will be IAMD's "Membership Month" so bring your perspective members to check us out; they will like what they see!! If you have someone you would like to receive the bulletin, let Kim Newberry know at knewberry@meadowbrook.com.

If you have any questions about membership, need brochures or applications, please contact me at 734-287-2400 or sholbrook@glainsurance.com.

During this wonderful season of family, friends, good food and gifts both spiritual and tangible, let's not forget it to give "Thanks for what we have".

Bring on the members, YAHOO - **Sue Holbrook, Membership Director**

New IAMD (NAIW) member

Michele M Czanstke

Home: 8510 Busch, Centerline MI 48015 Email; meshell110@hotmail.com

Work: R & A Insurance Services, Inc, 42627 Garfield Road, Suite 215,

Clinton twp, MI 48038 (586)286-3727

2008-09 New Members Please make them welcome!

Chris Jennette, Tracy Flynn, Janice Picklo, Catherine Pacinci, Sharon Cach, and Michele Czanstke



Installation of new members at the November meeting

Program

Mid-Term Program Report

September 10, 2008 we held a one hour CE class "The Facts about E&O Insurance" presented by Kathleen Bianculli, Education Director. 22 people attended including our corporate sponsor Terri Bettinger from Paul Davis Restoration, along with Devra Barrett and Michele Czanstke.

October 9, 2008 we held a combined meeting with CPCU. Our speaker was Ann Weber, Vice President & General Counsel Property Casualty Insurance. Her topic was "P & C Issues in Michigan". 26 IAMD members attended with 34 CPCU members. We also had guests from the charities which IAMD sponsors. In attendance were; Amy Amador from Mercy Education Project and Regina Villemure from Children with Hairloss. IAMD presented Amy and Regina checks from the proceeds of the IAMD annual golf outing.

November 12, 2008 our guest speaker was Linda S. DeSimone, Manager-Corporate Communications and Advertising for Amerisure Insurance Co. Her very energetic presentation was how different communication styles do Influence our Internal and External Relationships. We had 30 members in attendance. Pajamas were collected for the YWCA as part of the President's charity program.

There will be no December meeting.

January 2009 our speaker will be Renee S. Lerche. She is Vice President of Human Resources and Communications for Burns and Wilcox. Her topic will be The Power of Personal Leadership.

For February we are hoping to get a medical practitioner to discuss women's heart health. This is not confirmed as yet.

March will be our Michigan State Director's visit. Cindy Prudhomme' has already agreed to be our speaker.

I have a lead for April, but have not contacted yet.

The month of May will be IAMD election; we may not have a speaker.

June is the awards banquet and it will be at the Somerset Inn.

Respectfully submitted,

Anita Upson
Program Chair

Marketing

Director Melanie Elias has been very busy sending out press releases to several local newspapers, including;

Oakland Business Review
City Business Journals Network
Oakland Press
Michigan Agents Organization
Monroe Evening News
Crain's Detroit Business
Detroit Free Press
Detroit News
Troy Times

Submitted to Crain's Business for their Crain's Golf Event Guide was the August 6 golf outing. This event was also sent to the Detroit Magic radio station.

All Membership meeting notices, including September and November (sorry Melanie missed October deadlines as she was nuts at work!) have been submitted to the newspapers.

Melanie is currently in the process of submitting announcements regarding promotions and awards.

Articles submitted for the bulletin include" Meet the IAMD Member" Teeny Colbert will be featured this month.

Goodwill – Cards have been sent to various NAIW members. Also, meeting postcards have been sent for September and November. Thank you cards were sent to our November speaker.

Melanie is our contact for the SOC Fundraiser. So far there are 9 paid gift accounts. Total donation to IAMD \$108.00.

To promote IAMD awareness, Melanie has introduced the organization to two high level B&W employees. One joined IAMD, the other plans to join.

Melanie has developed the following elevator speeches (short) with the state PR team (there are three members).

EMPLOYER "ELEVATOR" SPEECH

Employer: (If I had on a nametag, pin, etc...)

Belonging to NAIW has been a great learning experience for me. Because I was new to insurance, I wanted all available learning opportunities.

My knowledge of the industry has grown immensely. My understanding of the industry, where our company fits into the industry, and how I can best promote our company are side benefits of my membership. Would you like a brochure that goes into further detail? May I send that to you?

Employer: (unidentified in elevator) You have to find a connection to the conversation to be able to say;

"I would like to tell you about an organization I have found that greatly increased my understanding of insurance. Do you have a moment?" Then, you may go into the speech.

MEMBER "ELEVATOR" SPEECH

Potential New Member:

Have you heard of this local association that is affiliated with the National Association of Insurance Women (NAIW)? This association is committed to educating all members involved in varying fields of insurance, at all levels. Also, it is involved in programs that benefit your local community. May I send you some in-depth information regarding this association?

CORPORATE "ELEVATOR" SPEECH

"Hello. My name is _____ and I belong to the Insurance Association of Metropolitan Detroit. Have you heard about our Corporate Partnership opportunity?"

With Corporate Partnership you would have full exposure to our membership for advertising and networking. A partnership could also include logo recognition on the IAMD website, preferred pricing for IAMD events, and advertisements in our regional

newsletters, the opportunity to share promotional materials, and the opportunity to present your company's services at a regular membership meeting.

May I provide you with some additional information about this program? Which of these Corporate Partner benefits interest you?

Suggestion: Need to tailor the length and content of your elevator speech to the needs of your audience. For example, during conversation the potential partner may have mentioned that they are looking for referrals. In your elevator speech you could stress that corporate partnership provides an opportunity to get their business in front of a large audience who, in turn, would help support their business through word of mouth.

Education

Irene Basso led another successful CWC class during the summer. The class culminates in the traditional CWC Speak-Off which was won by Chandra Kwaske, CIC, CISR, Underwriting Manager/Burns & Wilcox. Chandra went on to compete at the Michigan State Conference and will be representing the Michigan State Council at the Region IV Conference in March 2009.

Our September Membership Meeting included a one-hour CE class "The Facts about Errors & Omissions". Our thanks to Janet Holstine and Insurance Educators, Inc. for allowing us the opportunity to present this course.

Our next activity was coordinating a CE Day for November 18, 2008. Many thanks to MarQue General Contractors, Insurance Educators and Travelers for their support. My thanks also to Sue Holbrook and Anita Upson for their hard work. Unfortunately, due to insufficient registrations, we were forced to cancel the event.

Our plans for the year include holding the class for NAIW's Advanced Communications Skills. Sharon Rice has graciously offered to facilitate this class. We are also planning to offer our CE Day and schedule it for February. If this is successful, we will look at having a second day in the spring.

Kathleen M. Bianculli, CIC
Education Director

Promotions and other Accomplishments

Chandra Kwaske was promoted to underwriting manager at Burns & Wilcox. Kwaske has overall responsibility for the production underwriting operations of the office. Previously, Kwaske was a senior underwriter. Prior to joining Burns & Wilcox in 2004 as a commercial underwriter, she was a commercial underwriter at Cameron Wilson & Associates; a managing general agent in Kalamazoo, Mich. Kwaske is a certified insurance counselor and certified insurance service representative.

Brenda Morrison, CIC was recently promoted to Branch Casualty Manager/Michigan Risk Specialists, Inc. (AIG). She has also recently achieved her CRM (Certified Risk Manager) designation.

Nancy Rice has a new employer. She is the area Account Manager/Sales for Gould and Lamb, LLC. This company completes Medicare set asides, which are required on many Workers Comp settlements. She will be working out of her home.

Indiana Council Fund Raising

IAIW (Indiana) is holding a fund raiser selling NAIW totes and briefcases. Orders will be taken until February 15, 2009, with items to be delivered at the Regional Conference in March 27, 2009 at Somerset Inn. Please see the attached order form.

Getting to Know Our Members



NAME : *Teeny Colbert*

DESIGNATIONS: Completed Part 1 and Part 2 towards CPCU designation. Partially completed the accounting section, Part 5.

WHERE DID YOU START YOUR CAREER/HISTORY: After graduation from Harrisburg High School in Harrisburg, Illinois (at the age of 15), I started my career with AAA in Illinois. At AAA I primarily did insurance bookkeeping and claims. When I started at AAA the office was staffed with 3 "girls". By the time that I left AAA, 8 "girls" reported to me as Office Manager.

I left AAA Illinois in September 1941 as I got married. We moved to the east side of Detroit on Labor Day, 1941. My husband preferred that I not return to work right away. I got bored, after awhile, and decided to look for work. Went to Michigan Mutual Insurance Company (now Amerisure) and was offered a stenography position for a starting rate of \$65.00 per month. As this rate was lower than my earnings in Illinois as an office manager, I negotiated with Michigan Mutual and was offered a position as senior stenographer for \$85.00 per month! Remember, in those days, shorthand skills were required. I didn't accept the position at Michigan Mutual and, instead, took a position at American Casualty of Reading. This was a branch office as the corporate office was located in Reading, PA.

When I started at American Casualty there were 3 staff members (2 men and me). At American Casualty I just handled claims. Sometimes I conducted the claim investigation but mostly did office work. When I left American Casualty we had grown to 14 staff members.

I left American Casualty in 1949, along with the American Casualty claims manager. The two of us started an independent adjusting company called Foster Adjusting. I was a business partner. Although I did some field work at Foster Adjusting, I primarily worked in the office.

I left Foster Adjusting in March 1960 to open my own insurance agency, Teeny Colbert Agency in Grosse Pointe, Michigan. I sold my agency in 1975 but remained part-time for awhile to help the new owner. I did end up retiring in 1978.

CURRENT EMPLOYER/JOB DESCRIPTION: I am enjoying my retirement!

WHEN DID YOU JOIN IAMD: I joined the Insurance Women's League in March 1943. At that time we had perhaps 30 members. We met every month. I joined the League because a few girls who I worked with were in the League and I talked with them all of the time for business. These girls encouraged me to join. As most of the members of the League were in their 40's, and I was only 23 years old, I got teased about joining the "Old Ladies Society". To join the League it was required that you had to be from a stock insurance company. The League was adverse to Mutual companies.

DESCRIBE IAMD INVOLVEMENT: The Insurance Women's League was formed in 1936. The National Association of Insurance Women formed in 1940. National lost momentum because of the war. National could not hold conventions as travel was difficult. After the war, NAIW started up again and solicited associations to join the national organization. Edith Smith, our League President at the time, encouraged us to join NAIW. We actually joined national in 1949. The League had to change its charter and by-laws, when it decided to join national, to allow membership with Mutual companies.

I served as recording secretary and as president for about 3 years (took over as acting president and then elected for 2 years). During my active years I attend all regional and national conventions and served as Program Chair, for Detroit, for their first Regional convention and as Publicity Chair for their first national convention. Later, I made a successful bid in Toledo to host Detroit's 2nd National Convention. At that second convention, I served as the cocktail party chair. The second convention was held at the recently completed Ponchatrain Hotel. The hotel was brand-new and we were one of the first conventions held there. We worried that the hotel would be completed in time! Attending this many regional and national conventions, I served on many different committees (nominating, credentials, etc...)

WHAT DO YOU WANT FROM IAMD MEMBERSHIP: I joined the insurance association for many of the same reasons that people join today – I wanted to get acquainted, on a social basis, with people who I worked with on a daily basis. I also wanted to keep up with the latest developments in insurance. Remember, at that time, there were no homeowner's policies and no commercial package policies.

PERSONAL (marital status, family, what do you do in your spare time, charity involvement, community organizations, talents, skills, etc...): Norman and I were married for 65 ½ years. Norman worked for the City of Detroit and he passed away in February 2007. We have one daughter, Candy, who also used to belong to the insurance association. Candy has twin boys who recently turned 35 years old. I am blessed with 4 great-grandchildren – 3 girls and 1 boy. I plan to spend the winter in Florida with my family.

Between keeping a house, raising a daughter, and running a business I did not have a lot of free time. I used to knit and may take it up again! I love to read and belong to a book of the month club and to a literary guild. I believe that I have read everything Pearl S. Buck wrote and I enjoy mysteries.

Something interesting – I was an only child, I married an only child, and we had an only child. My daughter had one pregnancy but somehow broke the streak with her fraternal twin boys!

Also of interest – I mentioned that I moved to Detroit in September 1941. December 7, 1941 was Pearl Harbor and everything changed after that. My husband, Norman, went to the South Pacific during WWII. He was in the Navy CB (construction battalion).

As encouragement to all I would like to share that I am a 25-year breast cancer survivor. I was diagnosed with Stage 3 breast cancer and also had 16 lymph nodes removed. My chemotherapy treatment was an experiment. The doctors had been ordering chemotherapy for 2 years, then 18 months, then 1 year. I was the first person who only had chemotherapy for 6 months – my doctor had to talk to me a lot to get me to agree to this treatment. I also was on medication for 1 year as radiation was not a treatment option back then. So, to all of us ladies, we do survive and we are strong!

Community Service and Fund Raising

Children With Hairloss fundraiser

The association donated \$140 through the sales of the Arbonne hand crème and foot crème. Thank you! **Betty DuRocher Chair**

President's Holiday Charity

In lieu of a December holiday party/meeting, the membership had agreed to sponsor a charity event. We partnered with YWCA Oakland Branch in collecting warm pajamas and age appropriate books for the residents at YWCA Interim House.

We collected 20 women size nightwear items, 19 girls nightwear items, 21 boys nightwear items, 16 infant nightwear items and about 40 books for adults and children. The donated 76 items have an estimated retail value of over \$1,400!

As usual IAMD member are very generous. Thank you for supporting this very worthy charity. I am so proud to be your president this year!

Nancy J. Fournier, CCLA, AIC, CPIW, DAE
President – Insurance Association of Metro Detroit, Inc.



Some of the items collected at the November meeting for YWCA.

Harness Racing Fundraiser October 24th

We had 53 people in attendance and raised \$395 for the association.

This event was enjoyed by all, and even profitable for a few. Sharon Rice won \$125 from the 50/50 drawing.

We will plan on holding this event annually.

See you at the races.

Nancy Kramer, President Elect

Region IV Conference 2009

We are still looking for “volunteer” helpers; this can be as large or little commitment as you are willing to give. If you have a few “free” hours, please contact Nancy Fournier or Nancy Kramer at Nancy J. Fournier nfournier@amerisure.com , Nancy J. Kramer [njkrmer@aaamichigan.com](mailto:njkramer@aaamichigan.com)

Conference Fundraising

March 17, 2009 at the Region conference, we will be holding our final conference fundraiser! We will have Jimmy who will be buying gold and silver items for cash!

Get rid of any old pieces and earn money for yourself and the association. Anita Upson will be taking reservations at 248-544-4800. See brochure attached.

Networking & Association Fund Raising 2008-2009



Insurance Association of Metropolitan Detroit has teamed up with SendOutCards in a unique fundraising opportunity. SendOutCards' website technology allows you to send cards, from anywhere in the world, at anytime of the day, without ever leaving your computer, in just minutes. With this incredible tool, not only can you remember people and share appreciation, you can motivate, uplift, encourage, and truly make a difference in the lives of others. These aren't "e-cards", they are tangible expressions of your gratitude, good wishes, and/or friendship. SendOutCards prints it...stuffs it...stamps it...mails it.

Features:

- More than 8,000 cards available
- Choose from 9 handwriting fonts
- Create custom cards using digital photos
- Add a gift card from major retailers likes Starbucks, itunes, Home Depot, Old Navy, Macaroni Grill and lots more
- Include a check in any greeting card
- Auto alerts so you never forget a birthday or anniversary again
- SOC can walk you through the process after you log in – just click to listen

SendOutCards for:

- Expressions – Good Luck, Congratulations, Sympathy, Welcome
- Holidays & Occasions – Birthday, Anniversaries, Weddings, Holidays
- Keeping In Touch – Announcements, Invitations, Motivational, Friendship
- Calendar Cards – Executive, Patriotic, Seasonal, Sports

To participate in this unique fund raiser for *Insurance Association of Metropolitan Detroit* complete the Pre-Paid Greeting Card Fund Raiser Order Form attached to the bottom of this announcement.

The Fund Raiser Form includes your Name, Address, and email address. This information will only be used to establish your fundraiser account in the SendOutCards system and/or for follow up questions/assistance. Once your fundraiser account is established, you will be notified, via email, of your SOC log in and password.

This is how the cards work - on the Internet, go to www.sendoutcards.com.

- Click the Login button
- Type in Username
- Type in Password
- Choose a card in a card category, find a card, click on the card icon below the card, type in a message, name, and address. Then click "Send Card"

SendOutCards prints it, stuffs it, stamps it, and sends the card in the mail for you! Your family, friends, and/or clients will not only appreciate the quality cards but, more importantly, will appreciate your thoughtfulness!

For \$25.00, you will be able to send 10 standard greeting cards of your choice. This equates to \$2.50 per card! Where can you purchase a quality card for \$2.50, including postage? For each \$25.00 fundraising account, *Insurance Association of Metropolitan Detroit* receives \$12.00.

Thank you for your support and happy card sending!

-----Detach here -----

Name _____

Address _____

City _____ State _____ Zip Code _____

Email _____

Cash _____ (\$25.00) Check Number _____ (Payable to Melanie Elias – coordinator)

Credit Card Number _____

Type of Card _____ (Master Card, Visa, etc...) Expiration Date _____

Account Name _____ Billing Zip Code: _____

Detach and submit this form, along with your \$25.00 payment, to your IAMD representative. IAMD representative to submit to coordinator, Melanie Elias, who will establish your SOC account and be available for questions or a system walk-through. Thanks again for supporting IAMD!

Michigan State Council News

Following the regular State meeting to be held on February 7, 2009 in Lansing, a 1 hour DAE ethics class will be presented. There will be a charge of \$20 for this class, which will go toward the Ethics CE requirement for the State of Michigan and the NAIW Ethics requirement for the DAE. Please see the below registration form.

DAE REQUIRED COURSE

February 7, 2009 following the MI Council Meeting held in Lansing, MI

To Register: contact Linda Gerke Linda.gerke@foremost.com.

Payment may be made at the council meeting, checks payable to Linda Gerke

Cost: \$20 per person

Registration:

Name: _____

Email: _____

Association: _____ Cost: \$20 checks made out to
Linda Gerke, 898 Tierra St SE, Kentwood MI 49508

I have enclosed my payment _____ I will pay at the door _____



Sharon Rice, Justine Trytek Bates and Chris Jennette sharing time our November Membership Meeting

Insurance Association of Metropolitan Detroit, Inc.
2008 – 2009 Officers & Board of Directors
Education – Membership – Leadership Development
Mentoring & Networking

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Susan Holbrook	Fundraising –Christine Jennette-Chair
Goodwin Lademan	Outreach – Anita Upson - Haven
20300 Superior Place, Ste 250	-Betty DuRocher – Children With Hairloss
Taylor, MI 48180	- Irene Basso – CARE House
W 734-287-2400 c 313-505-2957	- Carmen Bonnici – Mercy Education
sholbrook@glainsurance.com	